



Dynamic Cables Limited

(Govt Recognised STAR Export House)

www.dynamiccables.co.in

Date: August 24, 2022

To,

BSE Limited

Phiroze Jeejeebhoy Towers
Dalal Street,
Mumbai-400001

Scrip Code: BSE-540795

National Stock Exchange of India Ltd

Exchange Plaza, 5th Floor, Plot No. C/1
G-Block, Bandra-Kurla Complex,
Bandra(East) Mumbai-4000501

Trading Symbol: DYCL

Subject: Disclosures pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI (LODR)")

Dear Sir/Madam,

With reference to the 15th Annual General Meeting ("AGM") of the Company held on Wednesday, August 24, 2022 through Video Conferencing ("VC") or Other Audio Visual Means ("OAVM") please find enclosed the following:

1. Proceedings under the Regulation 30, Part A of Schedule - III of the SEBI (LODR) as Annexure - I.
2. Corporate presentation of the company displayed during the AGM as Annexure - II.

Request you to take the same on records and oblige.

Thanking you,

For Dynamic Cables Limited

Naina Gupta
(Company Secretary and Compliance Officer)
M. No. A56881
Encl.: as above



Mangal Group
promoting value engineering



intertek
Total Quality. Assured.

CIN: L31300RJ2007PLC024139

Regd. Office & Unit-1: F-260, Road No.13, VKI Area, Jaipur-302013 (INDIA)

Ph: +91 141 2262589, 4042005 | Fax: +91 141 2330182 | Email:info@dynamiccables.co.in

HT Upto 66KV & LT Aerial Bunched, Power, Control & Railway Signalling Cables, ACSR/AAC / AAAC / AL-59 / MVCC Conductors.



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Annexure – I

SUMMARY OF PROCEEDINGS OF THE 15TH ANNUAL GENERAL MEETING OF DYNAMIC CABLES LIMITED:

The 15th Annual General Meeting (AGM) of the Members of Dynamic Cables Limited ('the Company') was held on Wednesday, August 24, 2022 at 04.00 P.M (IST) through Video Conferencing ("VC") or Other Audio Visual Means ("OAVM"). The meeting was held in compliance with the General Circulars issued by the Ministry of Corporate Affairs (MCA) and Securities and Exchange Board of India (SEBI) and as per the applicable provisions of the Companies Act, 2013 and the Rules made thereunder.

DIRECTORS AND KMPs IN ATTENDANCE
Mr. Rahul Mangal (Chairman), joined over VC from Jaipur
<i>Non- Executive Director & Chairman of Corporate Social Responsibility Committee</i>
Mr. Ashish Mangal, joined over VC from Jaipur
<i>Managing Director</i>
Mr. Ashok Kumar Bhargava, joined over VC from Jaipur
<i>Independent Director, Chairman of Audit, Nomination & Remuneration and Stakeholders Relationship Committee</i>
Mr. Saurav Gupta, joined over VC from Jaipur
<i>Independent Director</i>
Mrs. Shweta Jain, joined over VC from Jaipur
<i>Independent Director</i>
Mr. Sumer Singh Punia joined over VC from Jaipur
<i>Non- Executive Director</i>
Mr. Murari Lal Poddar, joined over VC from Jaipur
<i>Chief Financial Officer</i>
Ms. Naina Gupta, joined over VC from Jaipur
<i>Company Secretary & Compliance Officer</i>
OTHER REPRESENTATIVES
Statutory Auditors, joined over VC from Jaipur
<i>Mr. Sunil Shukla (Partner) - Madhukar Garg & Co.</i>
Internal Auditors, joined over VC from Jaipur
<i>Mr. Paras Bhatia (Partner) – Ravi Sharma & Co.</i>
Secretarial Auditors/ Scrutinizer, joined over VC from Jaipur
<i>Mr. Manoj Maheshwari (Partner) – V.M. & Associates</i>
Consultant
<i>Mr. Govind Saboo</i>
QUORUM OF THE MEETING
Being requisite quorum present, the Chairman called the meeting to order.

Nailish



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The meeting commenced at 4:00 PM (IST) and concluded at 05:18 P.M. (IST).

Mr. Rahul Mangal chaired the meeting. The Chairman informed that this annual general meeting is being held through VC in accordance with the circulars issued by the MCA and SEBI. The Chairman welcomed all shareholders, auditors and other invitees joining over VC. The Company Secretary introduced the directors including the Chairman of the Audit Committee, Nomination & Remuneration Committee, Corporate Social Responsibility Committee, and Stakeholders Relationship Committee present at the meeting. The Statutory Auditors, Internal Auditor and Secretarial Auditors were also present in the meeting.

Mr. Ashish Mangal, Managing Director delivered his speech. He also informed that the Company has provided E-voting facility to the shareholders through Central Depository Services (India) Limited ("CDSL") to cast their votes electronically (remote e-voting) on the resolutions as set out in the notice of 15th AGM, and that the remote e-voting commenced on Saturday, August 20, 2022 at 10.00 A.M. and ended on Tuesday, August 23, 2022 at 5.00 P.M. He further informed that the Company has also arranged electronic voting process during Meeting for all members who had not cast their vote earlier in compliance with e-voting rules framed under Companies Act, 2013.

The Chairman explained the implications of each resolution before being put to vote. Thereafter, the Chairman ordered for the conduct of electronic voting on all resolutions.

Item No.	Business Item	Resolution type
Ordinary Business		
1.	To adopt the Audited Financial Statements of the Company for the financial year ended on March 31, 2022 together with the reports of the Board of Directors and Auditors thereon	Ordinary
2.	To appoint a director in place of Mr. Rahul Mangal (DIN: 01591411), who retires by rotation and being eligible, offers himself for re-appointment.	Ordinary
3.	To declare final dividend of Rs. 0.50/- per Equity share for the Financial year ended March 31, 2022.	Ordinary
Special Business		
4.	To ratify the remuneration of Cost Auditors for the financial year ending March 31, 2023	Ordinary
5.	To appoint Mrs. Shweta Jain (DIN- 01162983) as an Independent director	Special
6.	To reappoint Mr. Ashok Kumar Bhargava (DIN:) as an Independent Director 02736069	Special
7.	To Reappoint Mr. Ashish Mangal (DIN: 00432213) as Managing Director	Special
8.	To Approve Material Related Party Transactions with Mrs. Shalu Mangal, Vice President of Accounts Department (SMP)	Ordinary
9.	To re-appoint Mr. Saurav Gupta (DIN: 07106619) as an Independent Director	Special

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Followed by Corporate Presentation , on the invitation of the Chairman, registered shareholders as speakers addressed the Meeting, gave in their suggestions and raised queries on the Company's accounts and businesses, which were replied to by the Management satisfactorily.

Post the Q&A session, Managing Director informed that board has appointed Mr. Manoj Maheshwari, Practicing Company Secretary, as the scrutinizer to supervise the e-voting process and further informed that the results of Remote e-voting and e-voting at AGM would be declared within two working days from the conclusion of the meeting and the same along with the report of Scrutinizer would be submitted/ disclosed to the Stock Exchanges and also on the website of the Company.

The Chairman extended gratitude to all Shareholders for their presence and successfully conducting the meeting and declared the meeting closed.

The meeting ended with a vote of thanks to the chair.

For Dynamic Cables Limited

Naina Gupta

(Company Secretary and Compliance Officer)

M. No. A56881



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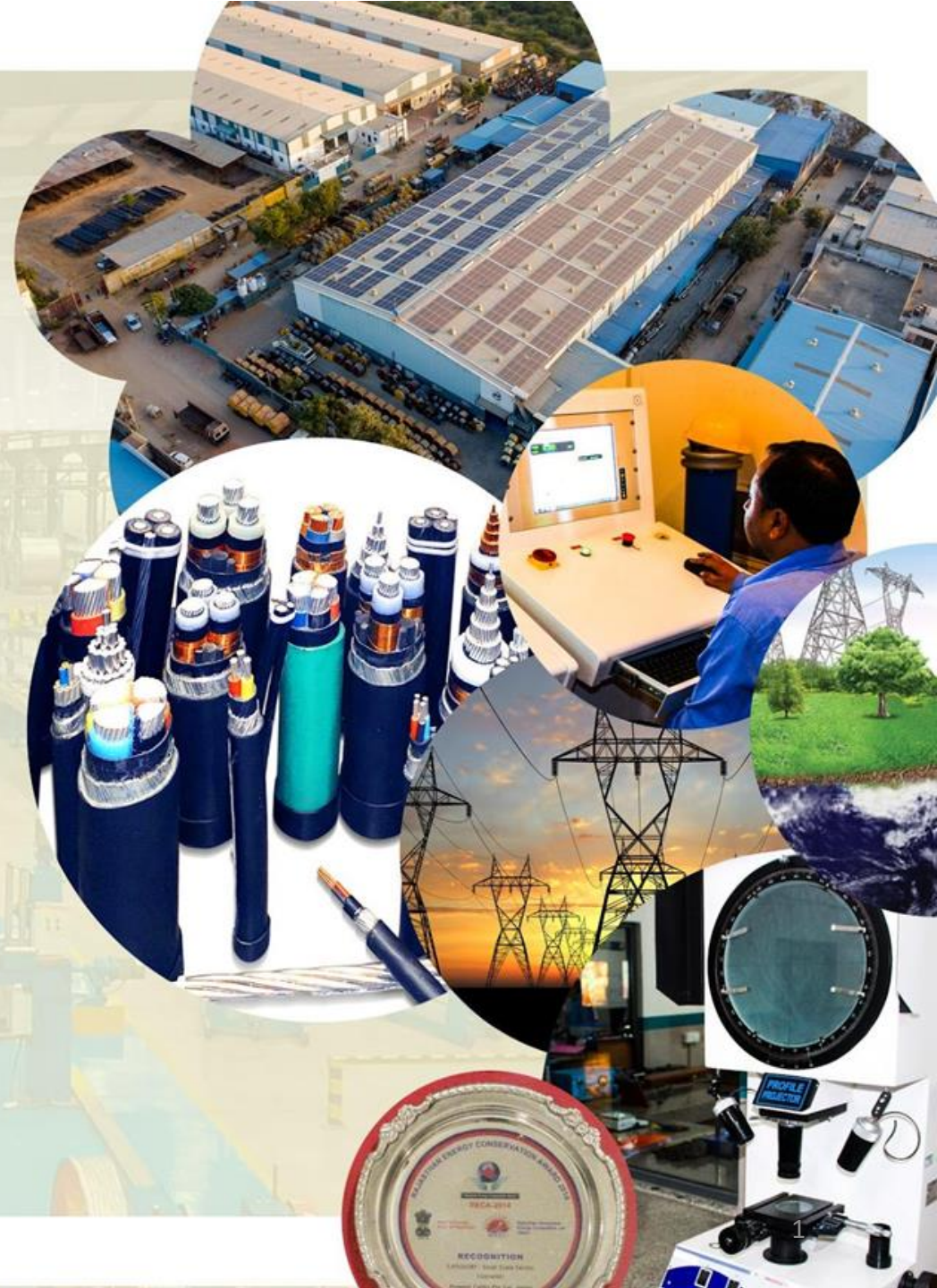


DYNAMIC CABLES LIMITED

Excellence
Endurance
Growth

15th Annual General Meeting

24th August 2022





Flow of Presentation

- 04-09 About us
- 10 Key Highlights
- 11 ESG
- 12-16 Financials
- 17-18 Leadership
- 19 Strengths
- 20-21 Our Focus & Strategy
- 22 Opportunity



Safe harbor

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Dynamic Cables Ltd is a leading mid tier manufacturer of HT cables; LT cables; and conductors for electrical power transmission, distribution, and railway signaling.

Our 3 state-of-the-art plants in Jaipur and Reengus deliver best-in-class products to government and private distribution companies, EPC contractors, and industrial customers in more than 40 countries who demand premium quality, reliability, safety, and agile service for their critical infrastructure.



Dynamic Cables Ltd: Snapshot



Revenue (FY22)	INR 563.6crore
PAT (FY22)	INR 30.9crore
Incorporated	April, 2007
Shares Issued	2,20,14,000
Current Mkt Price*	INR 147
Market cap*	INR 323crore
52 Week High/Low*	INR 174/59
Shareholding (As on June 2022)	
Promoters	74.36%
Public	25.64%
Stock codes	
BSE	(DYNAMIC 540795 INE600Y01019)
NSE	DYCL
Reuters	DYNB.BO
Bloomberg	DYCL:IN
Manufacturing Units	2 units at Jaipur; 1 unit at Reengus
Registered Address	F-260, Road 13 , VKI Area, Jaipur, Rajasthan 302013

*As on 23 August 2022

Our product portfolio

HT Cables

- 66kV Power Cables
- MV Aerial Bunched Conductors
- MV Power Cables Copper
- MV Power Cables Aluminum



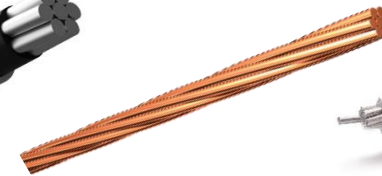
LT Cables

- LV Aerial Bunched Cables
- LV XLPE Power Cables
- LV PVC Power Cables
- LV PVC & XLPE Control Cables
- LV PVC Cables
- Railway Copper Signalling Cables**



Conductors

- ACSR Conductors
- AAA Conductors
- AA Conductors
- Series 8000 Bare AA Conductors
- Series 8000 Bare AAA Conductors
- Bare Copper Conductor
- MV Covered Conductor





Global sales footprint

1. Afghanistan
2. Australia
3. Bangladesh
4. Benin
5. Bhutan
6. Burkina
7. Democratic Republic of Congo
8. Egypt
9. Ethiopia
10. Gabon
11. Gambia
12. Ghana
13. Guinea Bissau
14. Iraq
15. Jordan
16. Kenya
17. Laos
18. Liberia
19. Libya
20. Malawi
21. Mali
22. Mauritania
23. Mauritius
24. Mozambique
25. Myanmar
26. Nepal
27. Nigeria
28. Philippines
29. Rwanda
30. Senegal
31. Sierra Leone
32. South Africa
33. Sri Lanka
34. Syria
35. Tanzania
36. Togo
37. Trinidad & Tobago
38. Uganda
39. USA
40. Yemen
41. Zambia
42. Zanzibar





Marquee clients and Certifications

You don't only buy a cable,
with **DYNAMIC** you buy

31
Years

of **TRUST & RELIABILITY**

Our Marquee Clientele

Government Clients	International Clients	Private Clients

Compliance certifications

Evolution



1986-
2005

- Inception of Dynamic Engineers
- Set up manufacturing unit for super enameled & DPC wires for transformers
- Entered Overhead conductors markets

2006-
2009

- Augmented with low voltage cables manufacturing facility in Unit I.
- Began exports
- Formation of Dynamic cables Pvt Ltd
- Set up and Commencement of Medium Voltage cable manufacturing facility in Jaipur, Rajasthan-Unit II

2010-
2019

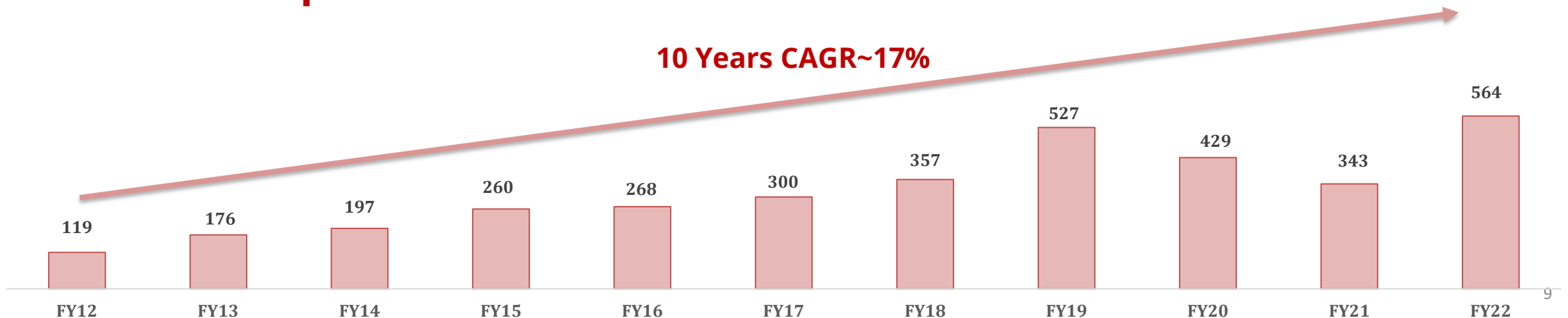
- Remodeled into Dynamic Cables Ltd. and brought initial public offer
- BSE SME Listing
- Set up and Commencement of ultra-modern 200,000 sq ft manufacturing facility for manufacturing 66kV cables at Reengus, Rajasthan-Unit III

2020-
2022

- Migration to BSE mainboard
- Set up 1.4 MW Rooftop solar captive plant
- Set up plant & started manufacturing of RDSO approved Railway Signaling Cables
- Listing on National Stock Exchange

Revenue Graph

10 Years CAGR~17%



Key Highlights

For the year

- Company started manufacturing of RDSO approved railway signaling cables , going forward signaling cables to have sizeable portion in overall sales
- External Credit Rating upgraded from BBB to Crisil BBB+ , the upgradation will help in access to cheaper credits.
- Company w.e.f 27th July 2022 have successfully listed its equity shares on NSE under symbol “DYCL”
- The equity shares of the company are now listed on both the exchanges i.e., Bombay Stock Exchange and National Stock Exchange
- Consistent dividend payment to Investors , FY 2021-22 dividend payout doubled to 5% from 2.5% in FY21





Environmental, Social and Governance Responsibility

Growth with responsibility

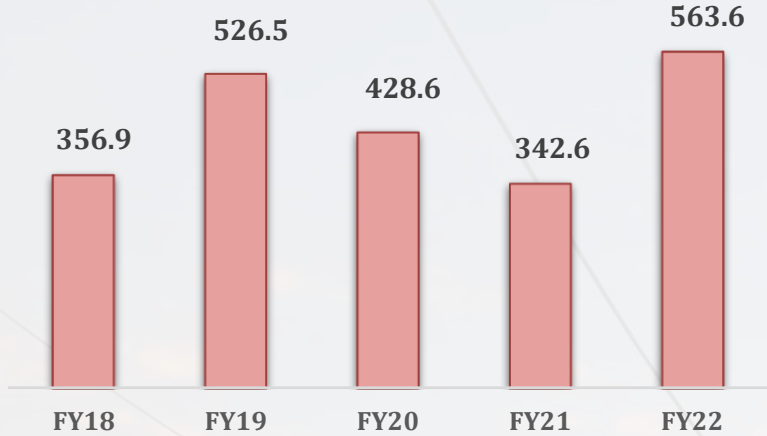
Construction of school blocks, toilets, classrooms	At Jaipur
Construction of School and Hostel Facility	At Jaipur
Providing Assets to School	At Ajmer
CSR Initiatives – at different locations for environment sustainability	At Jaipur
Distribution of COVID-19 Essentials (Oxygen Concentrator)	At Jaipur



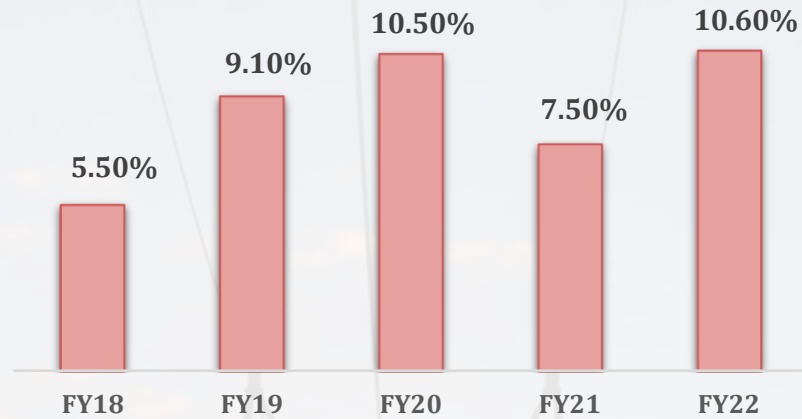
Key financial highlights



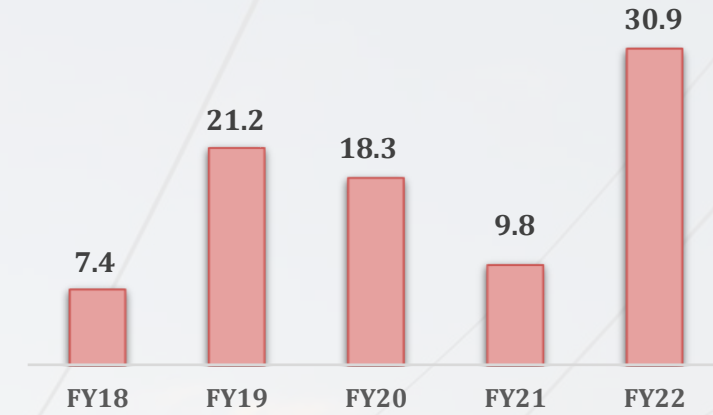
Revenue



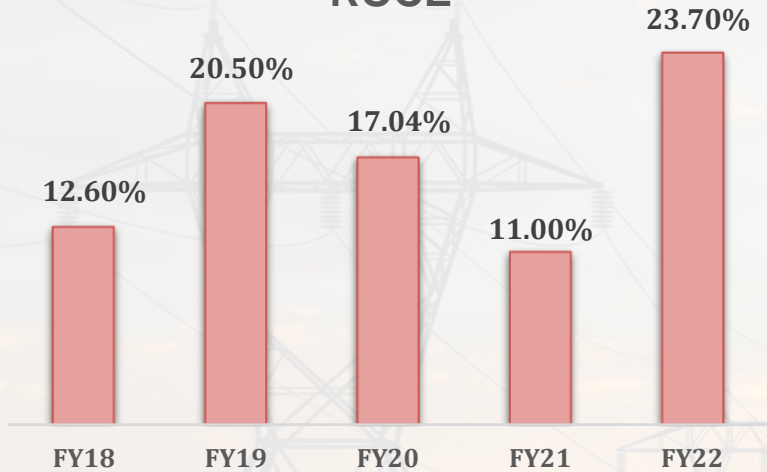
Operating Profit %



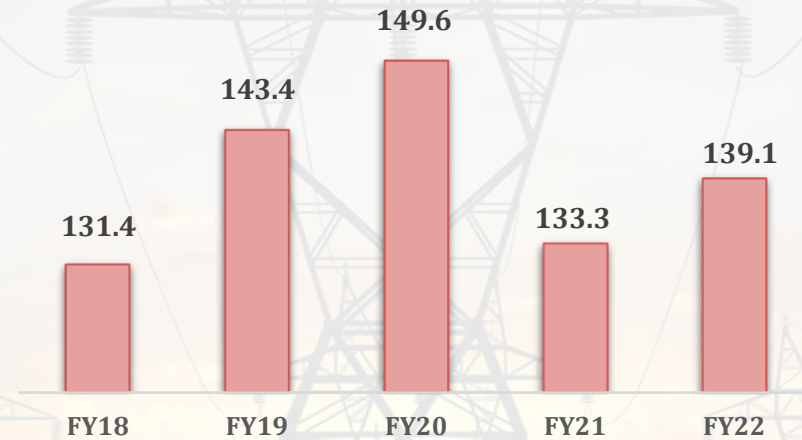
PAT



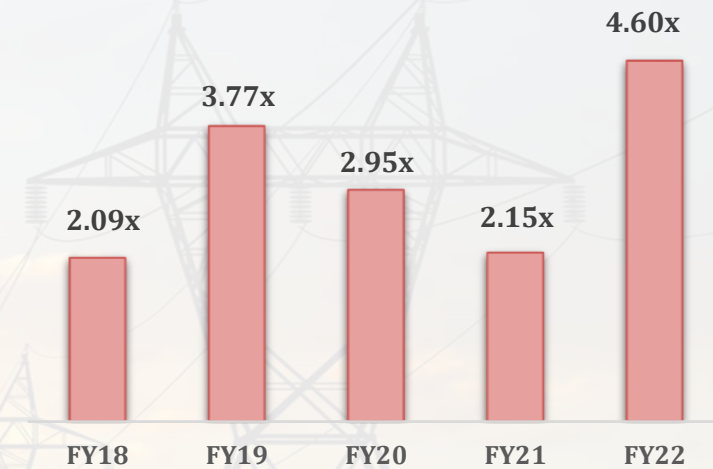
ROCE



Gross Debt



EBITDA/INTEREST

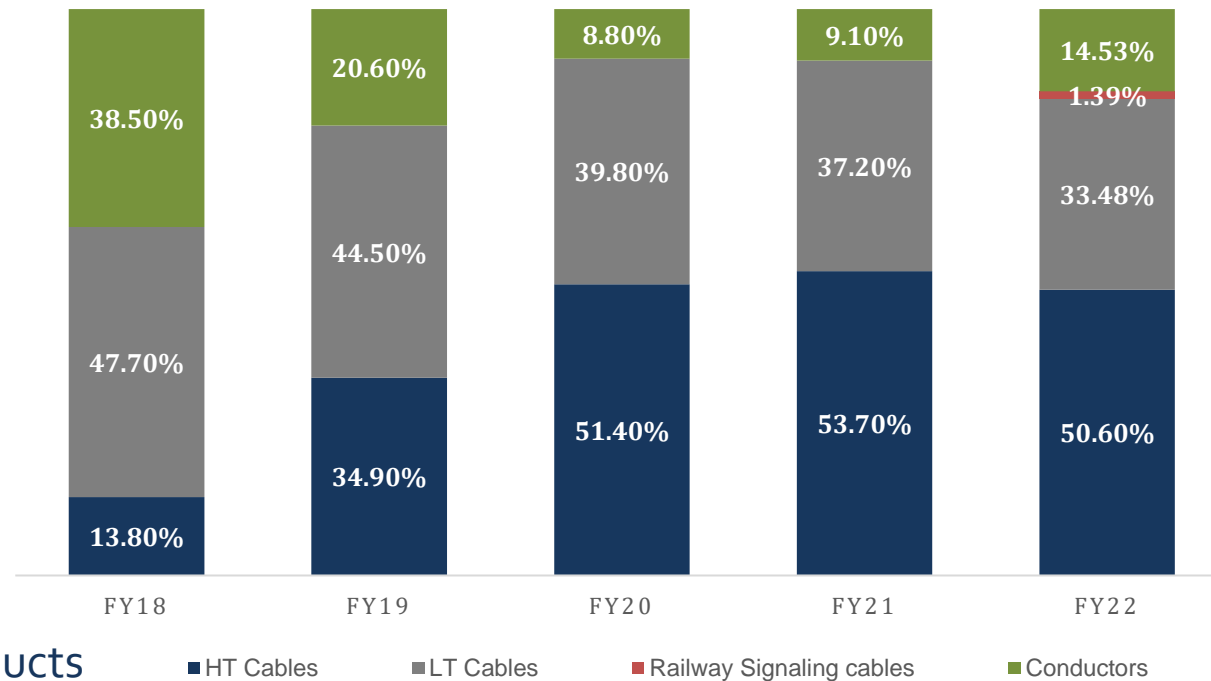


Credit Rating

- Crisil BBB+/ (LT bank facilities)
- Crisil A2 (ST bank facilities)

Revenue mix: In line with evolving market requirements

Product category wise



Products

■ HT Cables
 ■ LT Cables
 ■ Railway Signaling cables
 ■ Conductors

Key Highlight

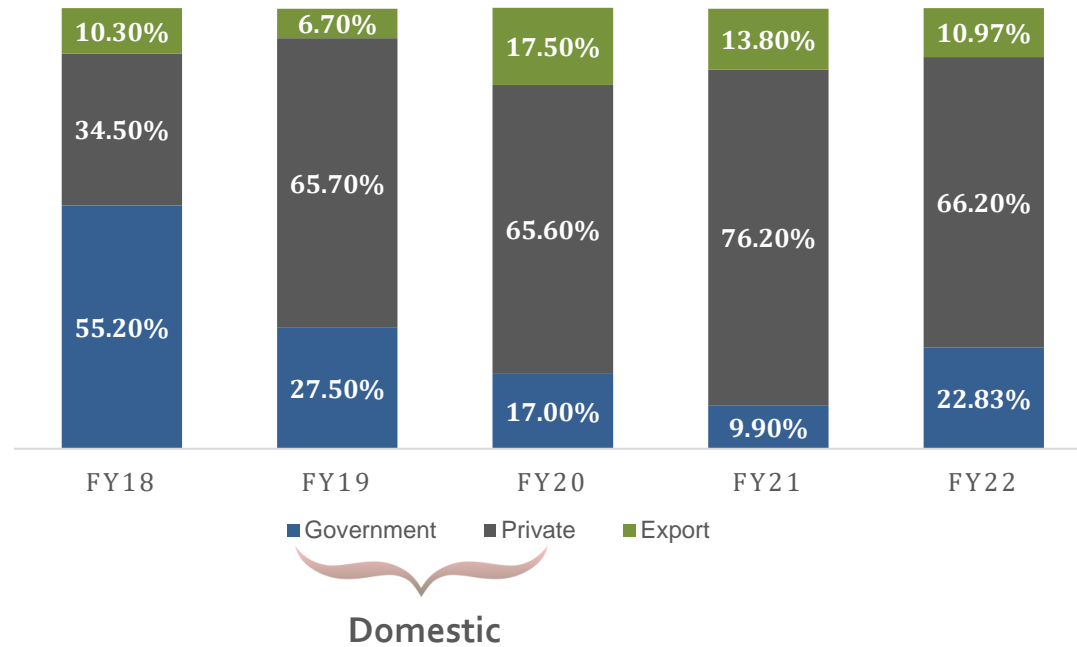
More focussed on high value add HT Cables , post consolidation 50%+ contribution in sales

Decreasing volume of low value added conductors

Started railway signaling cables in FY22 , it is expected to contribute significantly in future growth

Revenue mix: Market segments

rising share of high-growth segments



Outlook

Export disrupted in FY21 and FY 22

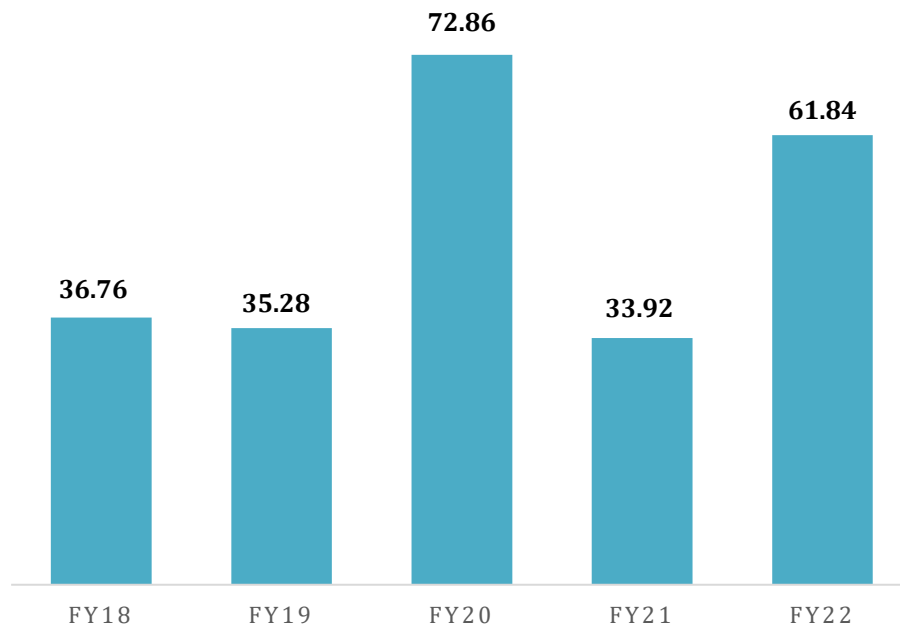
Focus on high quality private, and export customers

Selective in doing business with government discoms



Exports

(INR crore)



Note: Exports include deemed exports

Key growth opportunity—driven by power infrastructure investments in Africa and Asia.

Business is aligned with our current competencies and presence in export markets.

Exports contributed 11% share to overall sales, despite global supply chain disruptions .



Management Comment

Commenting on the performance , Mr. Ashish Mangal , Managing Director at Dynamic Cables said :

I am pleased to report that on back of our robust capabilities we were able to deliver a strong performance in FY 2021-22 with regard to improving market sentiments and focus on profitability alongside business growth and debt reduction. Our performance was driven by operational improvement as a result of lean manufacturing practices, selecting the right set of business, cost optimization, and increase in productivity.

Cognizant of the external challenges and rising inflationary pressures, we remain agile and nimble with our business portfolio and growth plans. Our strategic initiatives with regard to railway supplies, new product development, and exports will fuel our growth engine going ahead. We are focused on deploying consistent efforts towards introduction of newer products as well as extension of our core products.





Leadership Board



Rahul Mangal

Chairman and Non-Executive Director

Experience: 30 years

Engaged in manufacturing of transformer and CRGO Laminates at Mangal Electrical Industries Pvt Ltd , Jaipur



Sumer Sing Punia
Director (Non-Executive)



Ashok Kumar Bhargava
Independent Director



Ashish Mangal

Managing Director

Experience: 26 years

Leads production, marketing and quality control.

Responsible for overall management & leading the growth.

Expertise: Marketing, Finance and field study



Saurav Gupta
Independent Director



Shweta Jain
Independent Director



Leadership: Key management

Name	Designation	Expertise	Experience	Education
Murari Lal Poddar	CFO	Finance; accounts, banking	25 years	CA
Naina Gupta	CS	Legal; secretarial; compliance	3 years	CS & LLB
Umesh Bhai Mistry	Plant head 1	Overall plant operations with expertise in cable & conductor manufacturing; quality control; new product development	15 years	MSc in Applied Physics
Surendra Kumar Saini	Plant head 2		15 years	BE Electronics
MI Singhla	Plant head 3		35 years	BSc Engineering
Vijay Kumar Kushnappa	VP	Overall plant operations in which the expertise area are Cable & Conductor manufacturing, Quality Control, Design, New Product Development & Planning	35 years	BE (Electrical)
Suresh Kadam	Sales Head	Strategy Planning, Business development, Sales & Marketing Management specially in wires & Cable division, production promotion & Liaison	21 years	BE (Electrical) & MBA



Strengths

Infrastructure

Large capacities and best-in-class technology

Integrated business model with large manufacturing capacities resulting in operating and cost efficiencies. Each facility is fitted with the latest equipment and state-of-the-art technology.

Customer relationships

Long Standing relationships with large and diversified customer base located in India and 40+ countries

Design competencies

Strong product design
Focus on adding a range of value-added products through innovative manufacturing processes.

Market intelligence

Long-standing relationship with local agents in overseas countries helps engage closely with customer procurement teams for real time market updates.

Widespread presence in Indian markets in government as well as private and energy sectors.



Our focus

The bottomline



Enriching our product portfolio.

Increasing our presence in target geographies to capture evolving global market opportunities.

- To be a technology-driven organization
- To embrace innovation, explore technical collaboration, acquisitions, and invest in research & development.
- To grow exports to a significant share of annual revenue.
- To work towards improving operating margins through implementation of Industry 4.0, IoT, cost optimization, and lean management.
- Go eco-friendly with green energy adoption; preserve/use 'natural capital' sustainably; proactively include public interest in corporate priorities.
- To reduce debt.

Near Term

Attain cost leadership from Improvements in operating efficiency and productivity.
Align our products with market requirements.
Create IP for our R&D outcomes.

Medium Term

Development of new products/markets
Invest in new technologies

Long term

Evolve as a multi-location, multi-product entity.
Align with global supply chains of power transmission & distribution

Strategy

leverage core strengths

CORE COMPETENCE

Infrastructure cables

- Power & Transmission Cables
- Railway signaling cables; RDSO approved
- Other niche cables under R&D.



Institutional supplies

- Developing new markets with emphasis on exports.
- Focus on working with premier private power infra & EPC companies
- Improving quality of business and customers.

OPPORTUNITY

- Swift turnaround post COVID-19
- Exciting growth opportunity in Indian Power Transmission & Distribution Sector
- Continuous Push towards Renewable energy
- Growth opportunity: INR 1000-1500 crores p.a.
- Consolidation of small & marginal players



Opportunity

➤ Multiple Drivers of growth in core business

India

3X to 7X increase in daily electricity demand over the next 20 years.

By 2040, IEA anticipates India's installed power capacity to grow to up to 1500 GW (World Energy Outlook 2019 Stated Policies Scenario). This will push the scale of India's power market beyond the size of the EU's synchronized grid, which connects around 1000 GW of installed generation across 27 countries, and bring it much closer to the size of China's grid, which handled 2000 GW in 2019.

In the Union Budget 2021-22, Govt allocated INR 3tn for power distribution schemes over the next 5 yrs.

Schemes such as Deen Dayal Upadhyay Gram Jyoti Yojna (DDUGJY) and Integrated Power Development (IPD) expected to augment electrification across country.

Power sector has attracted FDI inflow of ~USD15bn in last 20 years.

➤ Growth options around current competencies

Railway signaling business will have sizeable share in the overall business; may bring higher-than- expected growth in the next 2-3 years.

Exports to receive better than expected traction once global supply chain issue normalizes

Global

Increased energy demands in Asia Pacific, Middle East, and South America leading to heavy investments in smart grids; will fuel demand for low-voltage cables.

Growth in power distribution and automotive/non-automotive applications to drive demand.





DYNAMIC CABLES LIMITED

Thank you

Dynamic Cables Limited

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